



May 2013
Oracle Spatial and Graph
User Conference

A horizontal rectangular banner with a red background. The background features a faint, stylized map of Washington, D.C., with labels for "Rosslyn", "Radnor Heights", "Washington", and "National Mall".

Oracle Spatial and Graph User Conference

May 22, 2013

Ronald Reagan Building and International Trade Center
Washington, DC USA



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GeoSpatial Intelligence

Location Intelligence gets
deeper with Indoor Analysis
for Retail



Program Agenda

- Who is ICONSULTING
- Indoor Analysis: **Live Demo**
- Indoor Analysis: The solution
- Q&A



Program Agenda

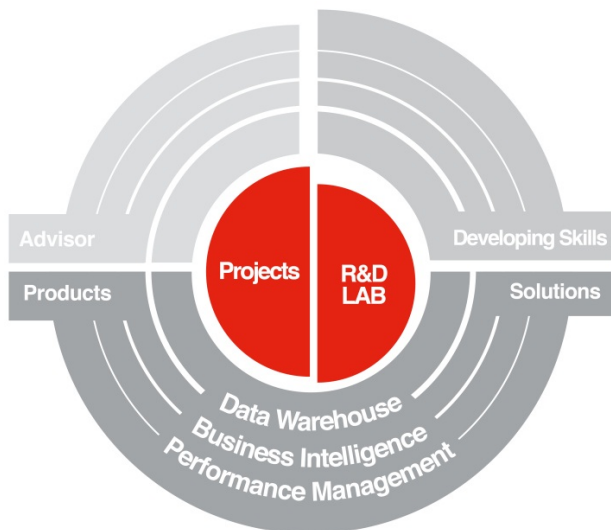
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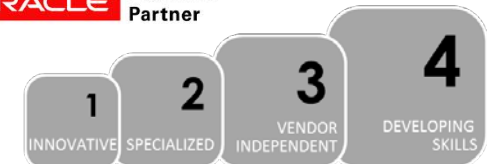
Iconsulting

WHO
WE ARE

ICONCONSULTING IS AN INDEPENDENT CONSULTING
COMPANY SPECIALIZED IN DWH,BI & PM




- Research in our DNA: Iconsulting was born from a spin-off of a prestigious Research University Consortium group focused on Data Warehouse & Business Intelligence with the mission of delivering best in class BI & PM projects
- Strong expertise on all the market leading technologies
- 25% of our time invested in R&D
- Over 300 projects delivered to more than 100 customers
- Professorship in prestigious Italian Universities and Business Schools
- In-house Knowledge Factory School providing education services to professionals who need to develop their skills
- Oracle Platinum Partner, certified on: Data Warehousing, BI Foundation, Essbase, Planning, HFM





Location Intelligence

- Our Vision

A stylized globe showing the Americas, with the landmasses in white and the oceans in blue. The globe is positioned behind a grey rectangular box containing text.

“Location Intelligence is the extension of traditional BI systems with the spatial dimension. It has the capability of managing the typical maps visualizations and interactions combined with all other BI systems information”.



Location Intelligence

Our Solutions – Public Administration

- Crime Analysis
- Health Service Analysis
- Job Offers/Application Analysis
- Education Services Analysis
- Traffic & Road System
- Network of Territory Sensors
- Rural Affairs Government Subsidies



Location Intelligence

Our Solutions – Private Sector

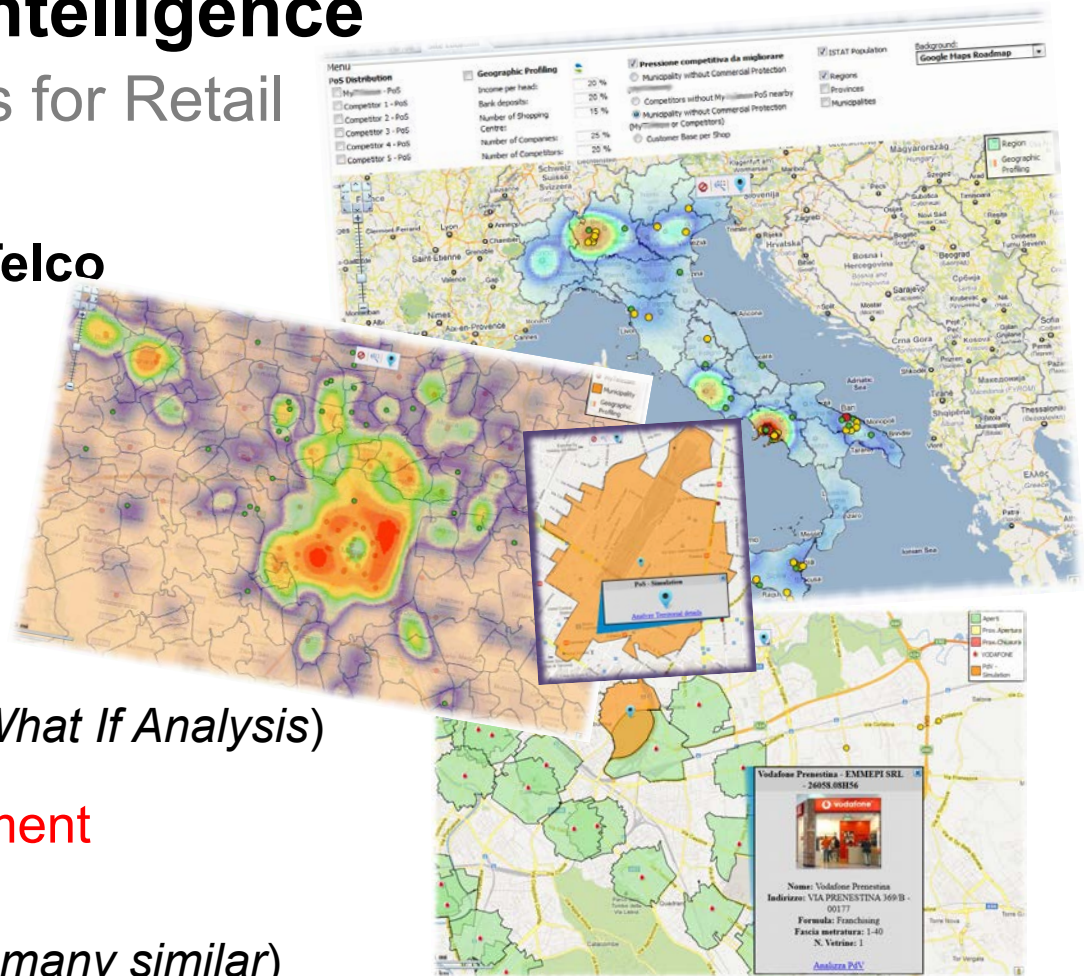
- **Store Performance & Territory Potential Analysis**
- **Indoor Analysis**
- Financial Services Performance Analysis
- Automotive Dealer Performance Analysis

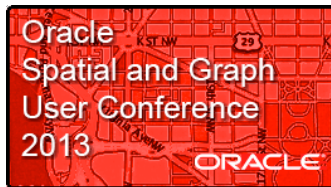


Location Intelligence

Our Solutions for Retail

- Retail company leader in the **Telco industry** for the Italian market
- Requirements and needs
 - **Best site location**
 - Competitors presence
 - Customer Base
 - Territory potential analysis (*What If Analysis*)
 - **PoS Performance Management**
 - Area of Influence detection
 - Benchmark analysis (*one vs many similar*)





Location Intelligence

Our Solutions for Retail

- Retail company leader in the **Games and Betting industry** for the Italian market
- Incorporates 3 corporate systems:
 - Oracle Database 11g (cluster)
 - OBIEE 11g (cluster)
 - Essbase 11g
- Supports 2 business units core



Retail Case Study

Requirements

- Need for a brand new efficient (within seconds) system that supports **analysis** and **change management** of PoSs and games machines countrywide, with scalability and security for mission critical data
- Need to integrate disparate data sets:
 - Business data on Essbase
 - Spatial data from relational system (Oracle DB)



Retail Case Study

Requirements and Needs

- **PoS Floor Management**
 - **Analytical:** From country-level to indoor
 - **Operational:** Manage autonomously:
 - New PoSs
 - Machines movements
 - Point of Interests influence on KPIs





D E M O N S T R A T I O N

Indoor Analysis for Retail



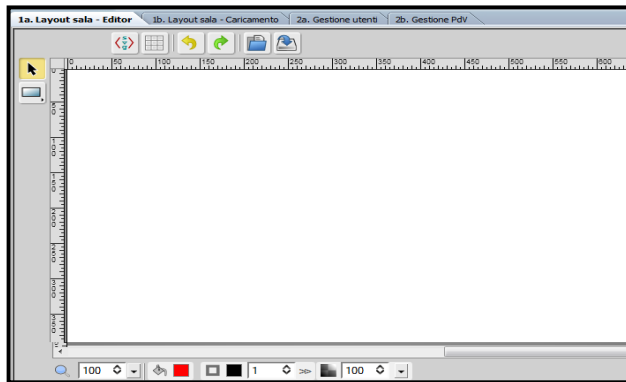
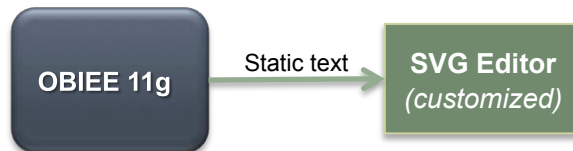
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Indoor Analysis

- Architecture: GeoRaster (Backend)



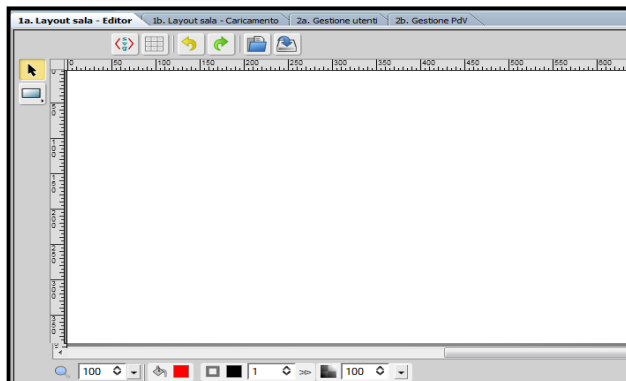
Properties

- Role based
- Week based



Indoor Analysis

- Architecture: GeoRaster (Backend)



Properties

- Role based
- Week based

```
...
else if (req.equals("loadValidPdv")) {
    String username = request.getParameter("username");
    String role = request.getParameter("role");

    String queryValidPdv = null;

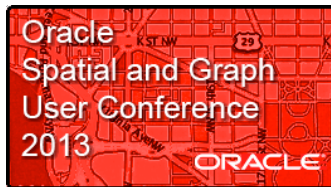
    // Scelgo la query opportuna in base al ruolo dell'utente
    if (role.equals("ADMIN")) {
        queryValidPdv = "SELECT DISTINCT pdv_id, week_ini_val FROM l_svg_content ORDER BY 1,2";
    }
    else {
        queryValidPdv = "SELECT DISTINCT a.pdv_id, a.week_ini_val FROM l_svg_content a " +
            " JOIN v_obiee_variables b ON 'PdV ' || a.pdv_id = b.variable_val " +
            " WHERE user_id = '" + username + "' AND variable_id = 'PDV_VAR' ORDER BY 1,2";
    }

    PreparedStatement pr = con.prepareStatement(queryValidPdv);
    ResultSet rs = pr.executeQuery();

    out.println("PDV_LIST=");
    rs.next();
    out.println(rs.getString(1) + '|' + rs.getString(2));

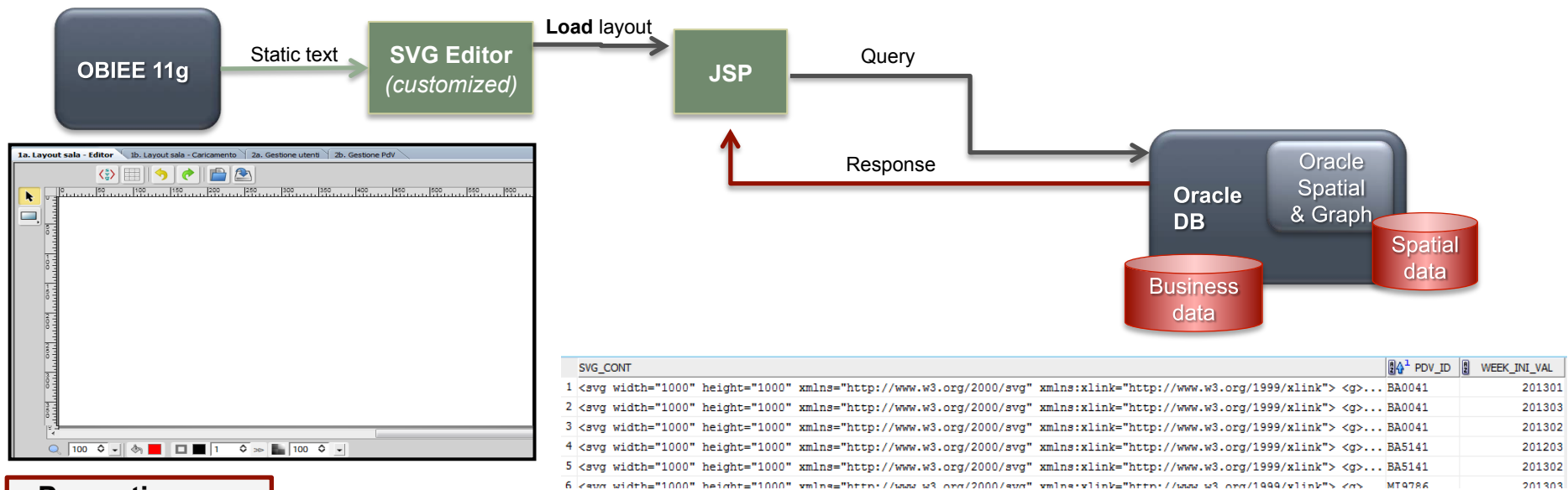
    while (rs.next())
        out.println(", " + rs.getString(1) + '|' + rs.getString(2));
    out.println(";");

    rs.close();
    pr.close();
    out.println("Success1");
}
...
```



Indoor Analysis

- Architecture: GeoRaster (Backend)



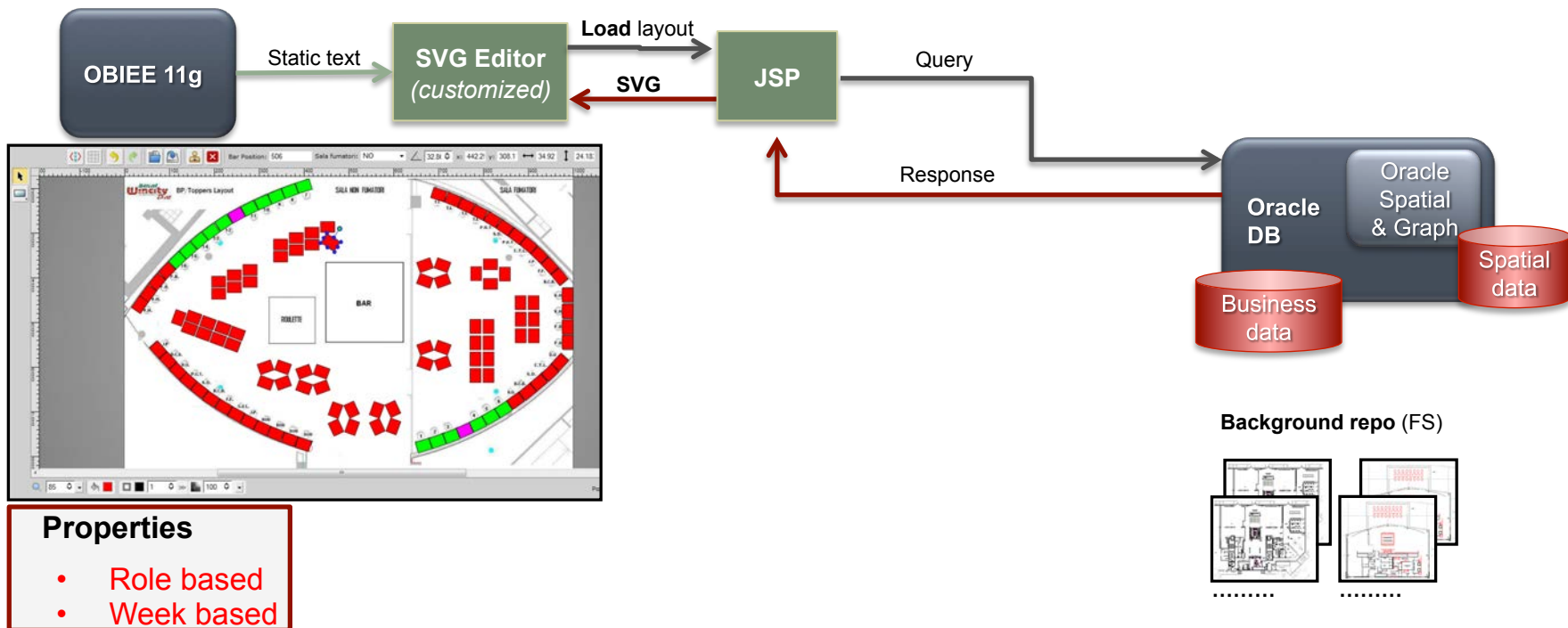
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Indoor Analysis

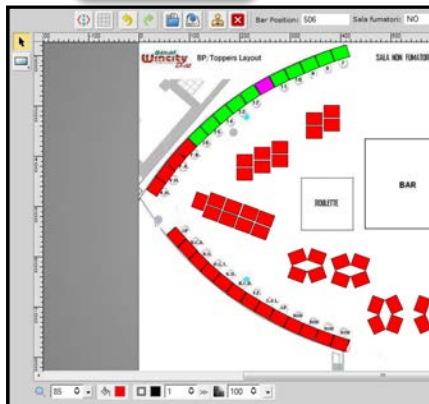
- Architecture: GeoRaster (Backend)





Indoor Analysis

• Architecture: GeoRaster (Backend)



Properties

- Role based
- Week based

```

else if(req.equals("insertRect")) {
    String content = request.getParameter("content");
    String pdv_id = request.getParameter("pdv_id");
    String week_ini_val = request.getParameter("week_ini_val");

    DocumentBuilderFactory dbf = DocumentBuilderFactory.newInstance();
    DocumentBuilder db = dbf.newDocumentBuilder();

    BufferedReader rd = new BufferedReader(new StringReader(content));
    StringBuilder sb = new StringBuilder();
    String line, id_val;

    while ((line = rd.readLine()) != null) {
        sb.append(line);
    }

    InputStream is = null;

    try {
        is = new ByteArrayInputStream(sb.toString().getBytes("UTF-8"));
    }
    catch (UnsupportedEncodingException ue) {
        ue.printStackTrace();
    }

    Document domDoc = db.parse(is);
    NodeList rectangleNodes = domDoc.getElementsByTagName("rect");

    // Rotation management
    float x1, y1, x2, y2, x3, y3, x4, y4, height, width;
    .....
  
```

```

-- Create a spatial index on the spatial extent.
--begin execute immediate 'drop index GEO_GEORASTER_idx'; exception when others then null; end;
--execute immediate 'CREATE INDEX GEO_GEORASTER_idx ON GEO_GEORASTER(georaster.spatialextent) INDEXTYPE IS MDSYS.SPATIAL_INDEX';

commit;

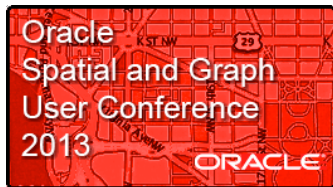
-- Create a predefined GeoRaster theme for MapViewer.

delete from user_sdo_themes where name = id_sala AND base_table = 'GEO_GEORASTER';
INSERT INTO user_sdo_themes VALUES (
    id_sala,
    'Test ' || id_sala || ' GeoTiff image',
    'GEO_GEORASTER',
    'GEORASTER',
    '<?xml version="1.0" standalone="yes"?>
    <styling_rules theme_type="georaster" raster_table="GEO_RDT_GEOR" raster_id=" ' || rdt_geor_ids || ' " raster_bands="0">
    </styling_rules>' );

commit;

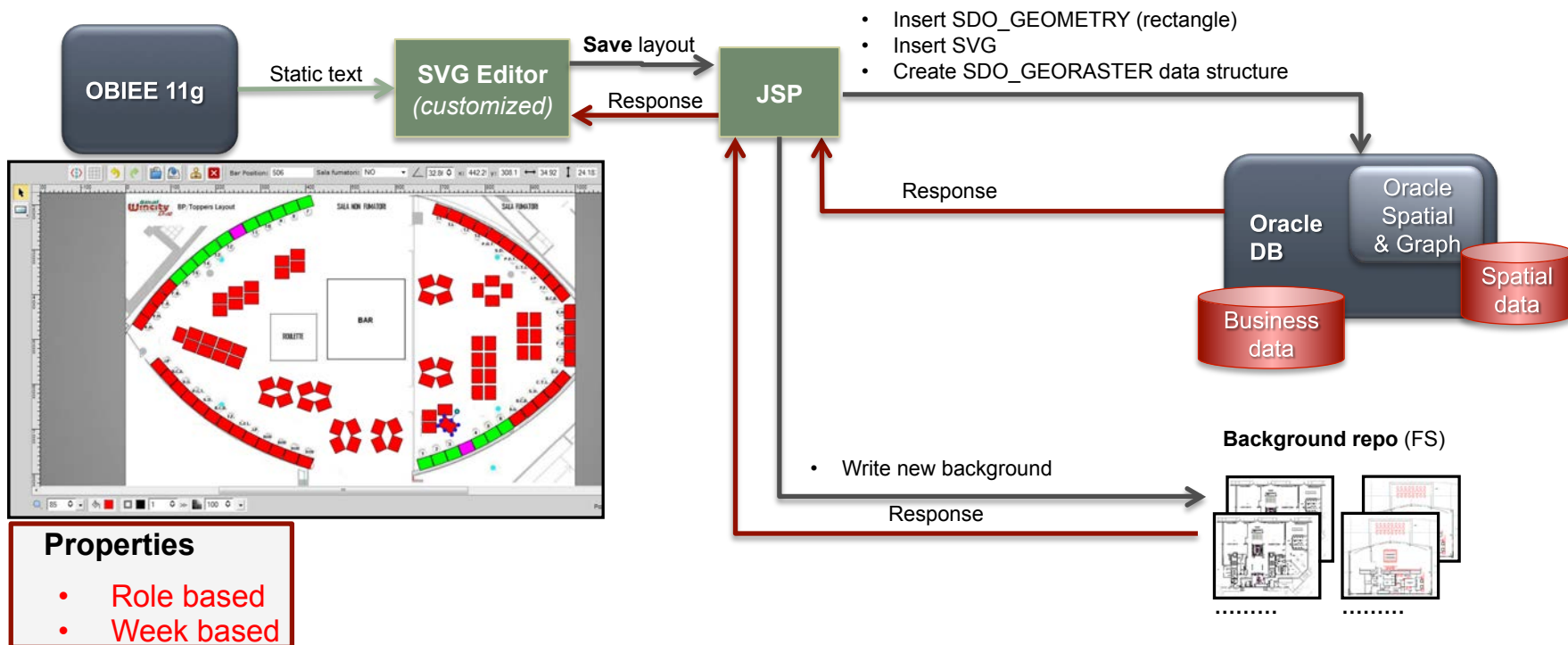
delete from user_sdo_maps where name= id_sala;
INSERT INTO user_sdo_maps VALUES (
    id_sala,
    '',
    '<?xml version="1.0" standalone="yes"?><map_definition><theme name=" ' || id_sala || ' " /></map_definition>');

commit;
  
```



Indoor Analysis

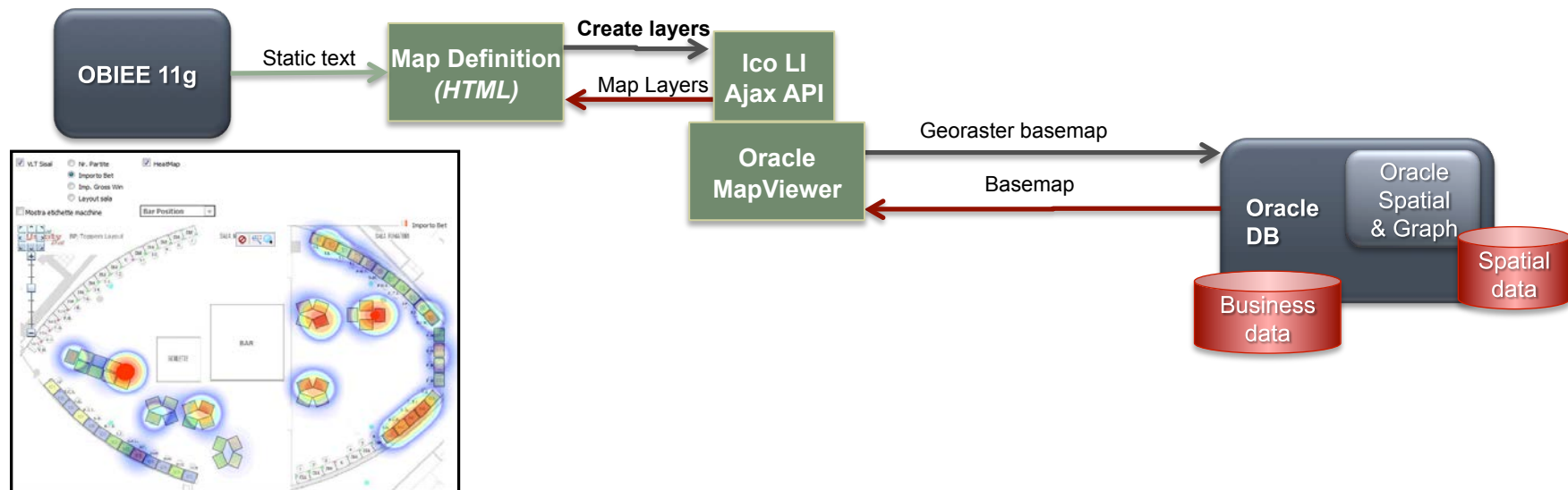
• Architecture: GeoRaster (Backend)





Indoor Analysis

- Architecture: GeoRaster (Frontend)



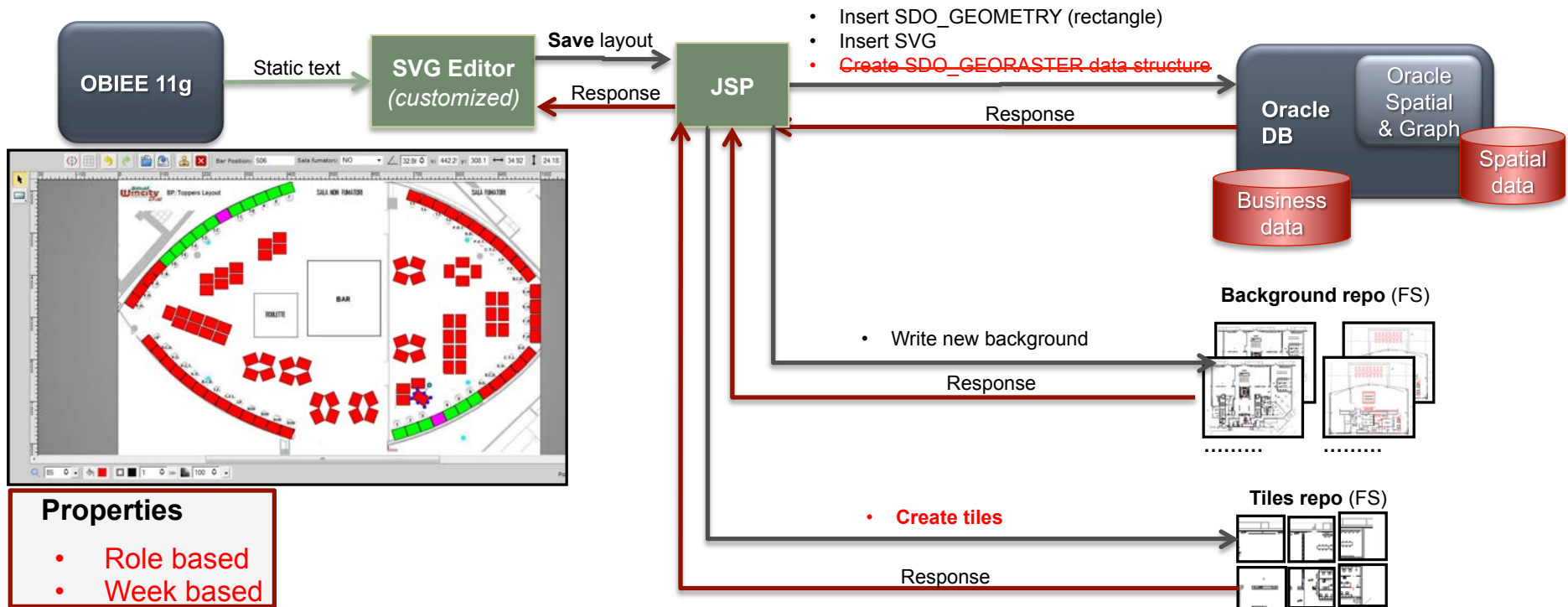
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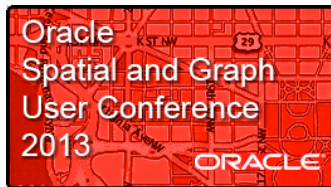
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Indoor Analysis

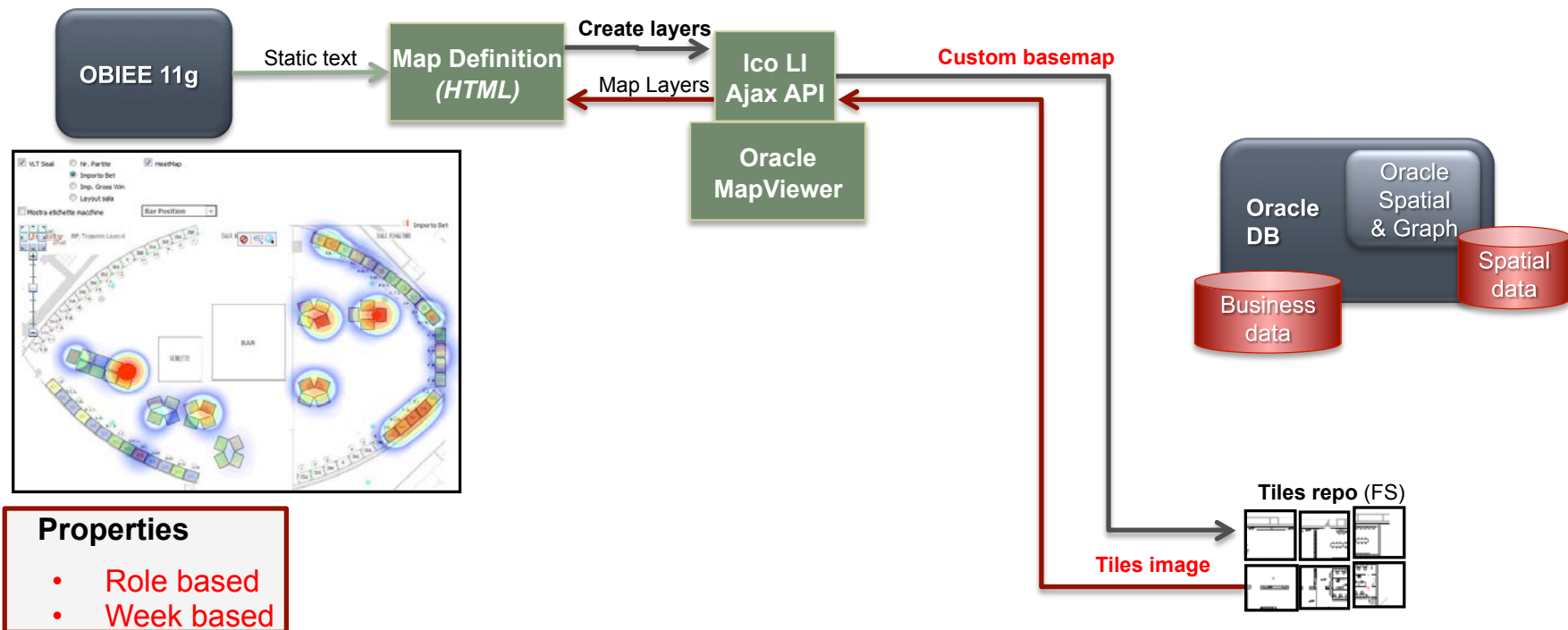
- Architecture: GeoRaster independent (Backend)





Indoor Analysis

- Architecture: GeoRaster independent (Frontend)

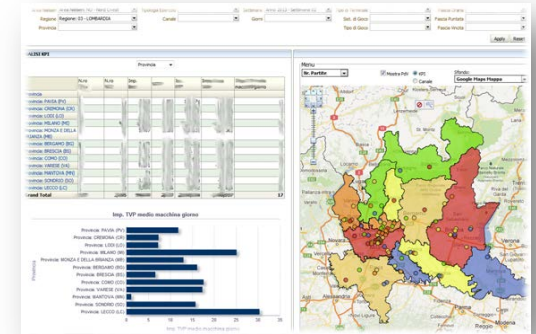




Retail Case Study

Results

- PoS Managers can exploit a solid and transparent system for the management of their PoS
- Organization is now able to manage autonomously the loading of new PoS layout and the placement of new games machines / change of already existing machines
- Top management can now analyze both the high-level situation and the deep-inner details of its core business
- All PoSs addresses and coordinates have been normalized in a consistent format and datum
- Ability to analyze external and internal environment within the same system



Q&A