

<b>ORACLE</b>	Report ID	PM1110	<b>Proposal: Fixed Fee Itemized</b>	Page	Page 1 of 1
	User ID	DVP1	PeopleSoft Proposal Management	Run Date	7/26/2012
	Run Control	sdfigsdf		Run Time	9:38:16 AM

Report Parameters		
<b>Business Unit</b>	US001	US001 NEW YORK OPERATIONS
<b>Proposal ID</b>	CON0000000000025	Implementation services quote
<b>Version ID</b>	V101	Oracle Implementation
<b>Customer</b>	1000	Alliance Group

**Project: 000000000000160 Implementation**

**Asset**

Activity	Description	Quantity	Amount (USD)
CONSULTATION	Compaq Armada M700	1.00	1.00
<b>Subtotal</b>			<b>1.00</b>

**Labor**

Activity	Project Role	Quantity	Amount (USD)
CONSULTATION	PROJ MANAGER	1.00	155,000.00
CONSULTATION	FUNC ANALYST	1.00	94,500.00
<b>Subtotal</b>			<b>249,500.00</b>

**Material**

Activity	Description	Quantity	Amount (USD)
CONSULTATION	Refrigerator, Inside Heat Exch	100.00	297.80
<b>Subtotal</b>			<b>297.80</b>

	Total Amounts (USD)
<b>Project Labor Total</b>	<b>249,500.00</b>
<b>Project Labor Adjustment</b>	<b>0.00</b>
<b>Project Proposed Labor Total</b>	<b>249,500.00</b>
<b>Project Non-Labor Total</b>	<b>298.80</b>
<b>Project Non-Labor Adjustment</b>	<b>0.00</b>
<b>Project Proposed Non-Labor Total</b>	<b>298.80</b>

	Total Amounts (USD)
<b>Total Labor</b>	<b>249,500.00</b>
<b>Total Labor Adjustment</b>	<b>0.00</b>
<b>Total Proposed Labor</b>	<b>249,500.00</b>
<b>Total Non-Labor Total</b>	<b>298.80</b>
<b>Total Non-Labor Adjustment</b>	<b>0.00</b>
<b>Total Proposed Non-Labor Total</b>	<b>298.80</b>
<b>Total Proposed Amount</b>	<b>249,798.80</b>

**End of Report**

<b>Business Unit:</b>	US001	US001 NEW YORK OPERATIONS
<b>Proposal:</b>	CON000000000025	Implementation services quote
<b>Version:</b>	V101	Oracle Implementation
<b>Customer:</b>	1000	Alliance Group

<b>Project:</b>	000000000000160	Implementation
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**Labor**

Activity	Project Role	Quantity	Bill Amount	Cost Amount	Margin
CONSULTATION	PROJ MANAGER	1.00	155,000.00	90,000.00	41.94
CONSULTATION	FUNC ANALYST	1.00	94,500.00	63,000.00	33.33
		<b>Subtotal</b>	<b>249,500.00</b>	<b>153,000.00</b>	
		:			

**Non Labor**

Activity	Description	Quantity	Bill Amount	Cost Amount	Margin
CONSULTATION	Compaq Armada M700	1.00	1.00	1.00	0.00
CONSULTATION	Refrigerator, Inside Heat Exch	100.00	297.80	297.80	0.00
		<b>Subtotal</b>	<b>298.80</b>	<b>298.80</b>	
		:			

<b>Project Labor Total:</b>	<b>249,500.00</b>	<b>153,000.00</b>	
<b>Project Labor Adjustment:</b>	<b>0.00</b>		
<b>Project Proposed Labor Total:</b>	<b>249,500.00</b>		<b>38.68</b>
<b>Project Non-Labor Total:</b>	<b>298.80</b>	<b>298.80</b>	
<b>Project Non-Labor Adjustment:</b>	<b>0.00</b>		
<b>Project Proposed Non-Labor Total:</b>	<b>298.80</b>		<b>0.00</b>

<b>Business Unit:</b>	US001	US001 NEW YORK OPERATIONS
<b>Proposal:</b>	CON000000000025	Implementation services quote
<b>Version:</b>	V101	Oracle Implementation
<b>Customer:</b>	1000	Alliance Group

<b>Total Labor:</b>	<b>249,500.00</b>
<b>Total Labor Adjustment:</b>	<b>0.00</b>
<b>Total Proposed Labor:</b>	<b>249,500.00</b>
<b>Total Labor Cost:</b>	<b>153,000.00</b>
<b>Labor Margin:</b>	<b>38.68</b>
<b>Total Non-Labor:</b>	<b>298.80</b>
<b>Total Non-Labor Adjustment:</b>	<b>0.00</b>
<b>Total Proposed Non-Labor:</b>	<b>298.80</b>
<b>Total Non-Labor Cost:</b>	<b>298.80</b>
<b>Non-Labor Margin:</b>	<b>0.00</b>
<b>Total Proposed Total:</b>	<b>249,798.80</b>



Report ID: PM1310  
User ID: DVP1  
Run Control: 1

PeopleSoft Proposal Management  
**Resource Demand: By Role**

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Run Time 4:37:09 PM

<b>Business Unit:</b>	US001	US001 NEW YORK OPERATIONS	<b>Confidence:</b>	1 TO 100
<b>Status:</b>	All		<b>Date Range:</b>	7/26/2000 TO 7/26/2012

US Dollar

Project Role	Avg Bill Rate	Avg Cost Rate	Margin	Quantity
Project Manager - Europe	335.92	195.05	41.94	1.00
Functional Analyst	210.00	140.00	33.33	2.00
Project Consultant	250.00	110.00	56.00	10.00
Current Project Manager	310.00	180.00	41.94	2.00
<b>Overall Avg Bill Rate</b>		<b>Overall Avg Cost Rate</b>	<b>Avg Margin</b>	<b>Total</b>
259.91		133.75	48.54	15.00

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Status:</b>	C.XLATSHOR
<b>Customer:</b>	A.CUST_ID s	D.NAME1 sample data	<b>Confidence:</b>	218 TO 691
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012

**E.DESCR sample data****Confidence Range: 691 - 700**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 644,964,398,102,91 4.75	767,612,045,894, 165.12	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 496,794,849,658,92 0.25	586,960,554,745, 458.59	0.00
<b>Sub Total:</b>			<b>-1,141,759,247,761,8</b>	<b>1,354,572,600,63</b>	
<b>Total:</b>			<b>-1,141,759,247,761,8</b>	<b>1,354,572,600,63</b>	

**Confidence Range: 271 - 280**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 580,666,101,248,89 2.72	559,531,345,263, 119.78	0.00
<b>Sub Total:</b>			<b>-580,666,101,248,892</b>	<b>559,531,345,263,</b>	
<b>Total:</b>			<b>-580,666,101,248,892</b>	<b>559,531,345,263,</b>	

**Confidence Range: 621 - 630**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 785,664,289,595,60 2.97	722,298,187,777, 076.80	0.00
<b>Sub Total:</b>			<b>-785,664,289,595,603</b>	<b>722,298,187,777,</b>	
<b>Total:</b>			<b>-785,664,289,595,603</b>	<b>722,298,187,777,</b>	

**Confidence Range: 851 - 860**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Status:</b>	C.XLATSHOR	
<b>Customer:</b>	A.CUST_ID s	D.NAME1 sample data	<b>Confidence:</b>	218 TO 691	
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012	
Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			695,401,781,212,46 7.62	802.30	
<b>Sub Total:</b>			<b>-695,401,781,212,467</b>	<b>153,954,885,072,</b>	
<b>Total:</b>			<b>-695,401,781,212,467</b>	<b>153,954,885,072,</b>	

**Confidence Range: 571 - 580**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 378,219,503,804,04 7.13	151,461,904,405, 823.17	0.00
<b>Sub Total:</b>			<b>-378,219,503,804,047</b>	<b>151,461,904,405,</b>	
<b>Total:</b>			<b>-378,219,503,804,047</b>	<b>151,461,904,405,</b>	

**Confidence Range: 451 - 460**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 698,186,396,066,41 9.62	783,872,735,202, 974.10	0.00
<b>Sub Total:</b>			<b>-698,186,396,066,419</b>	<b>783,872,735,202,</b>	
<b>Total:</b>			<b>-698,186,396,066,419</b>	<b>783,872,735,202,</b>	

**Confidence Range: 351 - 360**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 674,502,134,894,75 2.12	820,101,541,378, 343.41	0.00
<b>Sub Total:</b>			<b>-674,502,134,894,752</b>	<b>820,101,541,378,</b>	
<b>Total:</b>			<b>-674,502,134,894,752</b>	<b>820,101,541,378,</b>	

**Confidence Range: 401 - 410**

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Status:</b>	C.XLATSHOR		
<b>Customer:</b>	A.CUST_ID s	D.NAME1 sample data	<b>Confidence:</b>	218 TO 691		
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012		
<b>Customer</b>	<b>Proposal</b>	<b>Version</b>	<b>Proposed Amount</b>	<b>Cost Amount</b>	<b>Margin</b>	
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 766,875,553,808,44 4.77	945,859,485,770, 926.38	0.00	
<b>Sub Total:</b>			<b>-766,875,553,808,444</b>	<b>945,859,485,770,</b>		
<b>Total:</b>			<b>-766,875,553,808,444</b>	<b>945,859,485,770,</b>		

Confidence Range: 191 - 200

<b>Customer</b>	<b>Proposal</b>	<b>Version</b>	<b>Proposed Amount</b>	<b>Cost Amount</b>	<b>Margin</b>	
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 675,972,123,084,35 7.26	230,617,369,948, 227.15	0.00	
<b>Sub Total:</b>			<b>-675,972,123,084,357</b>	<b>230,617,369,948,</b>		
<b>Total:</b>			<b>-675,972,123,084,357</b>	<b>230,617,369,948,</b>		
<b>Total Proposed Amount</b>			<b>-6,397,247,131,476,818.00</b>	<b>5,722,270,055,458,917.00</b>	<b>Avg. Margin</b>	

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Status:</b>	C.XLATSHOR
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Confidence:</b>	218 TO 691
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012

**E.DESCR sample data****Confidence Range: (676 - 700)**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 644,964,398,102,91 4.75	767,612,045,894, 165.12	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 496,794,849,658,92 0.25	586,960,554,745, 458.59	0.00
<b>Sub Total:</b>			<b>-1,141,759,247,761,8</b>	<b>1,354,572,600,63</b>	
<b>Total:</b>			<b>-1,141,759,247,761,8</b>	<b>1,354,572,600,63</b>	

**Confidence Range: (276 - 300)**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 580,666,101,248,89 2.72	559,531,345,263, 119.78	0.00
<b>Sub Total:</b>			<b>-580,666,101,248,892</b>	<b>559,531,345,263,</b>	
<b>Total:</b>			<b>-580,666,101,248,892</b>	<b>559,531,345,263,</b>	

**Confidence Range: (601 - 625)**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 785,664,289,595,60 2.97	722,298,187,777, 076.80	0.00
<b>Sub Total:</b>			<b>-785,664,289,595,603</b>	<b>722,298,187,777,</b>	
<b>Total:</b>			<b>-785,664,289,595,603</b>	<b>722,298,187,777,</b>	

**Confidence Range: (851 - 875)**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00



<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Status:</b>	C.XLATSHOR
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Confidence:</b>	218 TO 691
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			695,401,781,212,46 7.62	802.30	
<b>Sub Total:</b>			<b>-695,401,781,212,467</b>	<b>153,954,885,072,</b>	
<b>Total:</b>			<b>-695,401,781,212,467</b>	<b>153,954,885,072,</b>	

**Confidence Range: (576 - 600)**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 378,219,503,804,04 7.13	151,461,904,405, 823.17	0.00
<b>Sub Total:</b>			<b>-378,219,503,804,047</b>	<b>151,461,904,405,</b>	
<b>Total:</b>			<b>-378,219,503,804,047</b>	<b>151,461,904,405,</b>	

**Confidence Range: (451 - 475)**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 698,186,396,066,41 9.62	783,872,735,202, 974.10	0.00
<b>Sub Total:</b>			<b>-698,186,396,066,419</b>	<b>783,872,735,202,</b>	
<b>Total:</b>			<b>-698,186,396,066,419</b>	<b>783,872,735,202,</b>	

**Confidence Range: (351 - 375)**

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 674,502,134,894,75 2.12	820,101,541,378, 343.41	0.00
<b>Sub Total:</b>			<b>-674,502,134,894,752</b>	<b>820,101,541,378,</b>	
<b>Total:</b>			<b>-674,502,134,894,752</b>	<b>820,101,541,378,</b>	

**Confidence Range: (401 - 425)**

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Status:</b>	C.XLATSHOR		
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Confidence:</b>	218 TO 691		
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012		
<b>Customer</b>	<b>Proposal</b>	<b>Version</b>	<b>Proposed Amount</b>	<b>Cost Amount</b>	<b>Margin</b>	
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 766,875,553,808,44 4.77	945,859,485,770, 926.38	0.00	
<b>Sub Total:</b>			<b>-766,875,553,808,444</b>	<b>945,859,485,770,</b>		
<b>Total:</b>			<b>-766,875,553,808,444</b>	<b>945,859,485,770,</b>		

Confidence Range: (176 - 200)

<b>Customer</b>	<b>Proposal</b>	<b>Version</b>	<b>Proposed Amount</b>	<b>Cost Amount</b>	<b>Margin</b>	
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 675,972,123,084,35 7.26	230,617,369,948, 227.15	0.00	
<b>Sub Total:</b>			<b>-675,972,123,084,357</b>	<b>230,617,369,948,</b>		
<b>Total:</b>			<b>-675,972,123,084,357</b>	<b>230,617,369,948,</b>		
<b>Total Proposed Amount</b>			<b>-6,397,247,131,476,818.00</b>	<b>5,722,270,055,458,917.00</b>	<b>Avg. Margin</b>	

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Confidence:</b>	218 TO 691
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data		

### E.DESCR sample data

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 644,964,398,102,91 4.75	767,612,045,894, 165.12	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 580,666,101,248,89 2.72	559,531,345,263, 119.78	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 785,664,289,595,60 2.97	722,298,187,777, 076.80	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 695,401,781,212,46 7.62	153,954,885,072, 802.30	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 378,219,503,804,04 7.13	151,461,904,405, 823.17	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 698,186,396,066,41 9.62	783,872,735,202, 974.10	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 674,502,134,894,75 2.12	820,101,541,378, 343.41	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 766,875,553,808,44 4.77	945,859,485,770, 926.38	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 675,972,123,084,35 7.26	230,617,369,948, 227.15	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 496,794,849,658,92 0.25	586,960,554,745, 458.59	0.00
	<b>Sub Total:</b>		<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	
	<b>Total:</b>		<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	

<b>Total Proposed Amount</b>	<b>Total Cost</b>	<b>Avg. Margin</b>
<b>-6,397,247,131,476,818.00</b>	<b>5,722,270,055,458,917.00</b>	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 644,964,398,102,91 4.75	767,612,045,894, 165.12	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 580,666,101,248,89	559,531,345,263, 119.78	0.00

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Confidence:</b>	218 TO 691
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

<b>Sub Total:</b>	<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>
<b>Total:</b>	<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>

<b>Total Proposed Amount</b>	<b>Total Cost</b>	<b>Avg. Margin</b>
<b>-6,397,247,131,476,818.00</b>	<b>5,722,270,055,458,917.00</b>	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Confidence:</b>	218 TO 691
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		
<b>Sub Total:</b>			<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	
<b>Total:</b>			<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	

<b>Total Proposed Amount</b>	<b>Total Cost</b>	<b>Avg. Margin</b>
<b>-6,397,247,131,476,818.00</b>	<b>5,722,270,055,458,917.00</b>	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Confidence:</b>	218 TO 691
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			0.25		

<b>Sub Total:</b>	<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>
<b>Total:</b>	<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>

<b>Total Proposed Amount</b>	<b>Total Cost</b>	<b>Avg. Margin</b>
<b>-6,397,247,131,476,818.00</b>	<b>5,722,270,055,458,917.00</b>	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

<b>Sub Total:</b>	<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>
<b>Total:</b>	<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>

<b>Total Proposed Amount</b>	<b>Total Cost</b>	<b>Avg. Margin</b>
<b>-6,397,247,131,476,818.00</b>	<b>5,722,270,055,458,917.00</b>	

Status: C.XLATSHOR

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Confidence:</b>	218 TO 691
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 644,964,398,102,91 4.75	767,612,045,894, 165.12	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 580,666,101,248,89 2.72	559,531,345,263, 119.78	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 785,664,289,595,60 2.97	722,298,187,777, 076.80	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 695,401,781,212,46 7.62	153,954,885,072, 802.30	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 378,219,503,804,04 7.13	151,461,904,405, 823.17	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 698,186,396,066,41 9.62	783,872,735,202, 974.10	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 674,502,134,894,75 2.12	820,101,541,378, 343.41	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 766,875,553,808,44 4.77	945,859,485,770, 926.38	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 675,972,123,084,35 7.26	230,617,369,948, 227.15	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 496,794,849,658,92 0.25	586,960,554,745, 458.59	0.00

<b>Sub Total:</b>	<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>
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**Total: -6,397,247,131,476,8 5,722,270,055,45**

<b>Total Proposed Amount</b>	<b>Total Cost</b>	<b>Avg. Margin</b>
<b>-6,397,247,131,476,818.00</b>	<b>5,722,270,055,458,917.00</b>	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 644,964,398,102,91 4.75	767,612,045,894, 165.12	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 580,666,101,248,89 2.72	559,531,345,263, 119.78	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 785,664,289,595,60 2.97	722,298,187,777, 076.80	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 695,401,781,212,46	153,954,885,072, 802.30	0.00

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Confidence:</b>	218 TO 691
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

<b>Sub Total:</b>	<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>
<b>Total:</b>	<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>

<b>Total Proposed Amount</b>	<b>Total Cost</b>	<b>Avg. Margin</b>
<b>-6,397,247,131,476,818.00</b>	<b>5,722,270,055,458,917.00</b>	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	



<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Confidence:</b>	218 TO 691
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		
<b>Sub Total:</b>			<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	
<b>Total:</b>			<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	

<b>Total Proposed Amount</b>	<b>Total Cost</b>	<b>Avg. Margin</b>
<b>-6,397,247,131,476,818.00</b>	<b>5,722,270,055,458,917.00</b>	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		
<b>Sub Total:</b>			<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	
<b>Total:</b>			<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Confidence:</b>	218 TO 691
<b>Customer:</b>	A.CUST_ID sa	D.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data		
		<b>Total Proposed Amount</b>	<b>Total Cost</b>	<b>Avg. Margin</b>
		-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		
<b>Sub Total:</b>			<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	
<b>Total:</b>			<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	
		<b>Total Proposed Amount</b>	<b>Total Cost</b>	<b>Avg. Margin</b>	
		-6,397,247,131,476,818.00	5,722,270,055,458,917.00		

<b>Business Unit:</b>	A.BUS	B.DESCR sample data	<b>Status:</b>	C.XLATSHOR
<b>Customer:</b>	A.CUST_ID sam	D.NAME1 sample data	<b>Confidence:</b>	218 TO 691
<b>Proposal Contact:</b>	A.SALES_	A.NAME1 sample data	<b>Proposal Target Due Date:</b>	4/5/2012 TO 4/5/2012

E.DESCR sample data

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 644,964,398,102,91 4.75	767,612,045,894, 165.12	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 580,666,101,248,89 2.72	559,531,345,263, 119.78	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 785,664,289,595,60 2.97	722,298,187,777, 076.80	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 695,401,781,212,46 7.62	153,954,885,072, 802.30	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 378,219,503,804,04 7.13	151,461,904,405, 823.17	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 698,186,396,066,41 9.62	783,872,735,202, 974.10	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 674,502,134,894,75 2.12	820,101,541,378, 343.41	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 766,875,553,808,44 4.77	945,859,485,770, 926.38	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 675,972,123,084,35 7.26	230,617,369,948, 227.15	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 496,794,849,658,92 0.25	586,960,554,745, 458.59	0.00
<b>Sub Total:</b>			<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	
<b>Total:</b>			<b>-6,397,247,131,476,8</b>	<b>5,722,270,055,45</b>	
<b>Total Proposed Amount</b>			<b>-6,397,247,131,476,818.00</b>	<b>Total Cost</b>	<b>Avg. Margin</b>
				<b>5,722,270,055,458,917.00</b>	